



What's the Future of Your Software (and Data)?

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Product Manager
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From the 2015 FBS User Conference Archives

Conservis/FBS Data Integration Objectives

1. Eliminate duplicate entry
2. Maintain data integrity
3. Maintain data accuracy



2015 FBS User Conference Archive Library

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Duplicate Data Entry

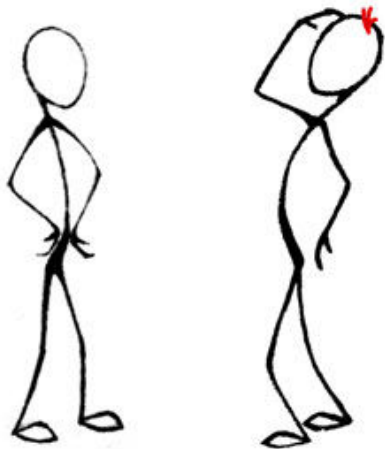
“None of my systems were designed to share data”



- Each month I manually re-enter data from one system into another - because of data silos.
- This includes accounting systems, spray records, equipment records, labor records, purchasing and my budgeting system.
- This causes multiple business problems including:
 - Data entry errors between systems
 - Excel problems including cut and paste errors, sorting errors, formula errors and lost data
 - Wasted labor and time.
- Simple integration between systems (the ability to export and import transaction data) is a great **first step** in solving this problem.

Data Integrity and Accuracy

“Oh - you want to see where the data came from - the source data records?”



- Spreadsheets for reporting to executive management, increasingly can be challenging to data integrity issues that question the capability to provide accurate information, including:
 - cut and paste data errors
 - sorting data incorrectly
 - simple spreadsheet calculation errors.
- With Excel-based reports it is difficult to drill down to the source data and answer questions.
- It is critical to have accurate and timely reports and the ability to drill down and show source records to the entire team.

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Conservis/FBS Integration Enables:

Use of consistent purchasing processes across the enterprise

Enable managers to create and distribute purchase orders to vendors electronically

Track and manage purchase orders, input deliveries, usage and inventory in real-time

Eliminate data entry, duplicate data entry and capture data from the source

Perform ad hoc reporting and analysis from the field or office

Enable automated daily / weekly reconciliation of:

- Purchases
- Input deliveries
- Input inventories
- Input usage
- Input positions

What Does the Conservis/FBS Integration Deliver?

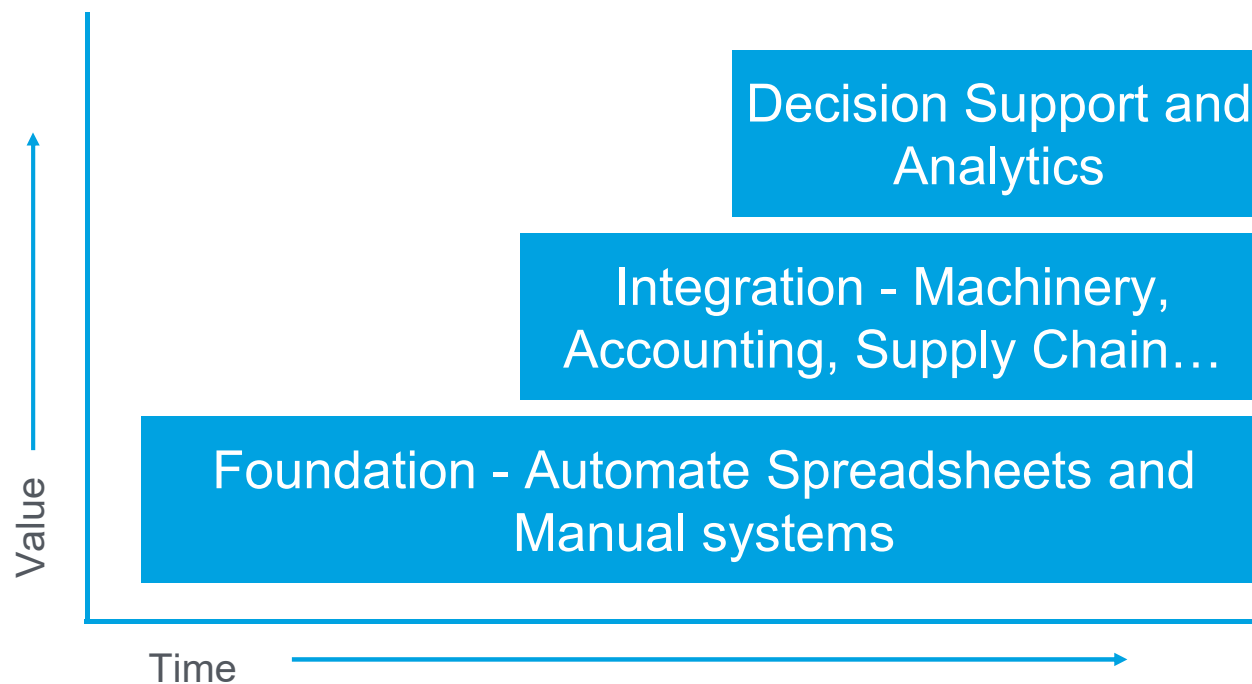
Conservis/FBS Data Integration Objectives

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Conservis & FBS Integration, Jointly Increasing Value

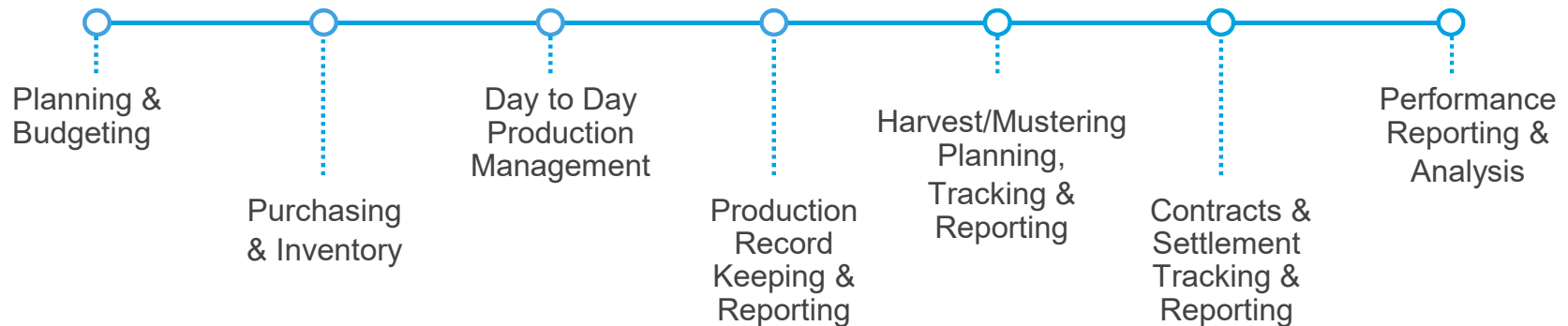


Desired Process Flow

Common processes and single operational platform used for all my operating units.



The Business of Agriculture



CONSPRVIS

Analyze, Plan, Execute

Enables users to create plans and budgets that can be executed in the same platform

Leverages field, equipment, input and template data already set-up in the system

Activity-based tool design to enable farm managers, agronomists and corporate collaborate

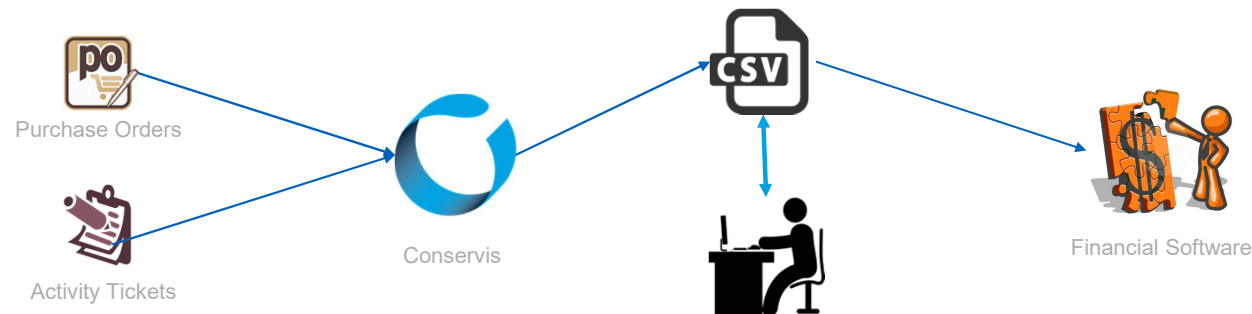
Define crop plans that are applied to fields to create field plans and budgets

Plans can be turned into work orders and where recorded activities can be compared against plans

							
WHAT	ANALYSIS	CROP	FIELD	OVERHEAD	BUDGETS	EXECUTION	ANALYSIS
		PLANNING	PLANNING	PLANNING			
HOW	(1) Analyze Prior Year Results	(2) Create Activity Based Crop Plans Using Templates	(3) Create Activity Based Field Plans By Using Crop Plans	(4) Create Indirect Costs Plans using standard or custom expense categories	(5) Select Plans for Execution and Lock Budgets; Re-forecast As Needed	(6) Convert Plans to Purchase Orders & Work Orders and Record Activities	(7) Analyze Actual Results vs Budgets and Prepare Reports
WHO	Farm Manager	Farm Manager	Farm Manager	Farm Manager	Farm Manager	Farm Manager	Farm Manager
	Agronomist	Agronomist	Agronomist	Agronomist	Agronomist	Agronomist	Agronomist
	Corporate	Corporate	Corporate	Corporate	Corporate	Farm Staff	Corporate

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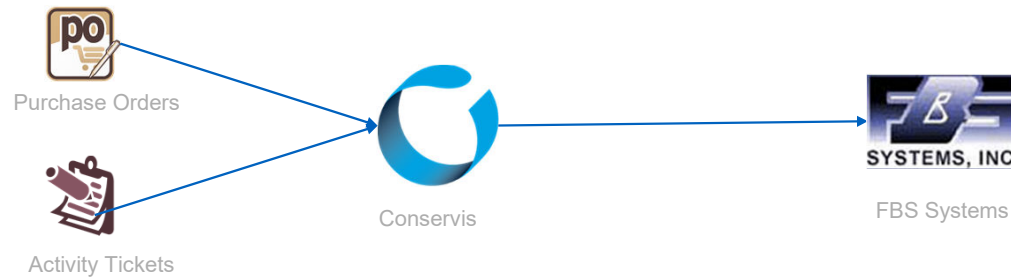
Linking Conservis to Financial System - Yesterday



- Data Exported from Conservis to .CSV
- Data manipulated into format acceptable to Financial System
- Data Imported to Financial System

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Linking Conservis to FBS - Today



- Data moved from Conservis to FBS – no intermediate steps
- Data mapping performed automatically
- Approval step within FBS on imported data

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What Moves???

Activity Tickets

- Tillage
- Spreading
- Planting
- Spraying
- Irrigation
- Other

Purchase Orders

- PO's
- PO Receipts
- Adjustments
- Load-out
- Transfer Out
- Transfer In
- Field Returns



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See the Conservis/FBS Integration in Action...

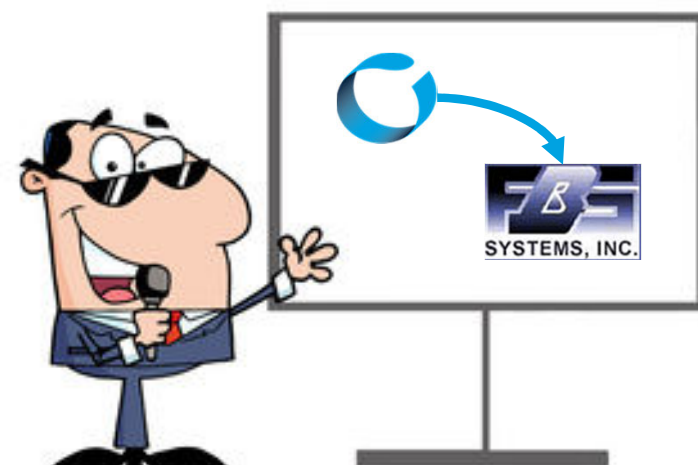
Demo tomorrow:

Track 2: Automated Data Entry

Sarah Dixon & Gary Therens

General Conservis Capabilities:

Schedule some time with Gary Therens or Kevin Hannigan



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Thank you.



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